

FY 2027 Public Hearing Budget Presentation

November 17, 2025

DOF Senior Leadership Team



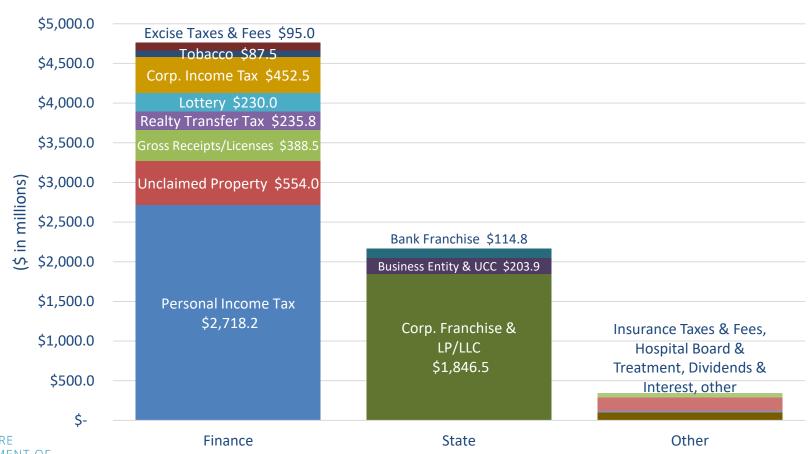
- Michael Smith, Secretary of Finance
- Rebecca Goldsmith, Deputy Secretary of Finance
- Kyle Pritchard, Director, Division of Accounting
- Kathy Revel, Director, Division of Revenue
- Helene Keeley, Director, State Lottery Office
- Brenda Mayrack, Director, Office of Unclaimed Property
- David Roose, Director of Research & Analysis
- Joel Heller, Director of Bond Finance
- Charles Clark, Executive Director of GEAR



DOF Mission: Promote Delaware's fiscal health fairly and efficiently by forecasting, generating, collecting and accounting for funds that are essential for state government services.



DOF collects 65% of the State's Gross General Fund Revenues



DOF Divisions and Offices











OFFICE OF THE SECRETARY

Boards (15 incl. DEFAC, Port, GEAR, Pension, etc.)

Bond Finance

Research & Analysis (Tax Policy)



Department Priorities



- Accounting Streamlining financial processes and control systems to reduce overhead and improve transparency
- Revenue Collecting taxes and continuing to enhance the taxpayer experience
- Lottery Driving sales growth to support the General Fund in partnership with the State's casino, equine and retail industries
- Unclaimed Property Providing fair, efficient and predictable holder compliance and owner claims services
- Secretary's Office Improving the State's financial position
 - Bond finance
 - Revenue forecasting and policy analysis
 - GEAR (Government Efficiency & Accountability Review)



Department Accomplishments

- Division of Accounting



- Completed 4,843 requests for Service Desk assistance and 260 FSF training classes
- Streamlining ACFR processes
- ERP modernization and implementation
- SWAT Team
- 4 CPA Firms contracted to assist state agencies
- Implementation of electronic payment (HB 208)



Department Accomplishments

- Division of Revenue



- Processed over 357,000 refunds (95%) requested year-to-date
- During the most recent tax year, DOR stopped over
 \$100M in fraudulent refund requests
- Began tax collections for:
 - Short-Term Rental Tax
 - Retail Marijuana Tax
- Live with Phase 3 of IRAS Implementation (October 6, 2025)



Department Accomplishments

State Lottery Office



- Celebrated Delaware Lottery 50th
 Anniversary
 - Since 1975, the Lottery has contributed more than \$6
 BILLION to the General Fund
 - Launch of first-ever \$50 instant ticket
 - Celebration event held at the Wilmington Riverfront
 - More to come!







Department Accomplishments - Office of Unclaimed Property



- Returned over \$125M to almost 16,000 claimants
- Completed the fifth year of the Money Match program, returning close to \$400k to thousands of Delaware taxpayers

| Fiscal Year | # of Checks Mailed | Total Amount |
|-------------|-----------------------|-----------------|
| 2021 | 25,610 | \$3,921,475 |
| 2022 | 3,466 | \$453,302 |
| 2023 | 4,701 | \$576,311 |
| 2024 | 2,706 | \$357,269 |
| 2025 | 2,798 | \$383,047 |
| TOTAL | 39,281 | \$5,691,404 |



Department Accomplishments - GEAR



- Led four State Efficiency Blitzes (SEBs) to advance Delaware's Ready in Six permitting efficiency strategy:
 - OMB/Office of State Planning Coordination Preliminary Land Use Service
 - DelDOT Traffic Impact Study
 - DelDOT Record and Entrance Plan
 - DNREC Subaqueous Permits

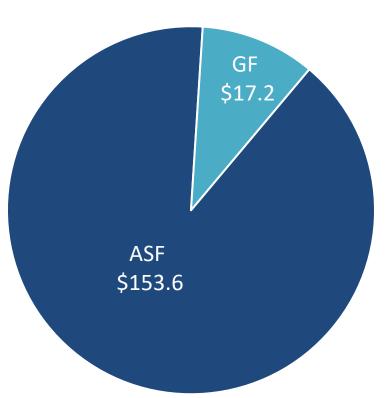




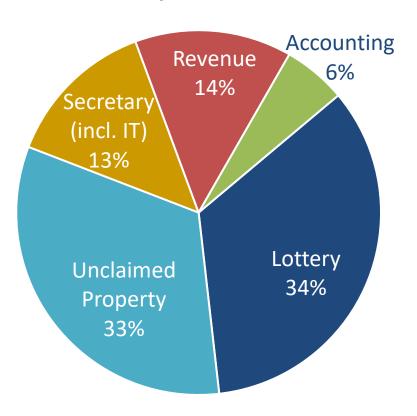
DOF Budget Structure FY 2026 Budget







By Function





FY 2027 Budget Priorities



GF – Increase \$572.1 (3.3%)

- \$572.1 Personnel Contingency
- No other General Fund Requests

ASF – Increase \$1,084.2 (0.7%)

- \$628.4 FY26 ASF Pay Policy
- \$455.8 FY26 Position Annualizations for:
 - DOA Compliance Task Force
 - DOA State Accountant
 - DOA Deputy Principal Assistant
 - DOR Tax Auditors



1% Decrease Proposals



| Appropriation | GF | ASF | Description |
|-----------------|-----------|---------|---|
| Personnel Costs | (\$101.0) | \$101.0 | Switch fund 1.0 FTE Tax Auditor III from GF to ASF |
| Personnel Costs | (\$80.3) | \$80.3 | Switch fund 1.0 FTE Fiscal Advisor I from GF to ASF |
| TOTAL | (\$181.3) | \$181.3 | |





Thank you!